

MISSION VALLEY GOLF AND COUNTRY CLUB

MINUTES OF THE BOARD OF DIRECTORS MEETING MONDAY, AUGUST 31, 2020

The Meeting was called to order by the Treasurer Tom Grover (due to the absence of the President Jack Onofrio) at 2:30 P.M. Eastern Time.

Members Present: Vice-President Emily Jennings (by phone), Treasurer Tom Grover, Secretary Peggy Ricklefs (by phone)

Members: Sherry Baker, Pat Cangero, Steve Day, Rob Harkins, Fred Binder (by phone)

Management: Doug Slusser

The Minutes of the previous meeting in July were approved by Steve Day and Seconded by Sherry Baker and unanimously carried.

MANAGEMENT AND OPERATIONAL REPORT: Doug Slusser. July was an outstanding month financially. Membership and Golf Revenues were strong. Food and Beverage revenues beat the budget by a wide margin.

Member Golf rounds exceeded the budget and the prior year. The carpet will be cleaned before the opening of the Club in October. AC service was recently completed. There were problems with two of the Air Conditioning Units. The Kitchen Unit was shut down. It was the smaller of the two units. The replacement cost is about \$7,000.00. The Dining Room A/C is a 10 Ton Unit, it is the other that may need replacement at a cost of between \$10,000.00 and \$12,000.00. \$15,000.00 is currently in the Capital Budget for this year. We have 10 A/C units and we should plan on replacing 1 unit a year. Chef David has been called back beginning the middle of September. He will "re-open" the kitchen, help with current lunch service, develop fall menus, and begin ordering for the resumption of dinner service October 7th. The remainder of the Kitchen Staff will return in October. There will be a cap for dinner service with 30 an hour as a goal with reservations.

FINANCE: Tom Grover. For the month of July, we exceeded the budget by \$84,528.00. The attraction of new members resulted in \$21,000.00 of Initiation Fee Revenue verses a budget of zero for the month. The fertilizer expense that was budgeted for July was expensed in August. August operations should be a strong month. The bank is requesting an update appraisal of the property in order to maintain the Line of Credit. We are checking on the cost of the appraisal which could be \$1,500.00 a year over 3 years. It is felt that maintaining the line was an insurance policy for the club due to the uncertainty that surrounds the current COVID-19 situation.

LONG RANGE CAPITAL PLANNING: Steve Day. We are exchanging the top dresser unit for the larger 440 Model. A cost of approximately \$10,000.00 will be incurred in connection with this trade. An update on the patio was given. The patio will be a paver patio with no steps to the putting green. There is an additional 1215 square feet of patio going from the existing patio to the Golf Shop with a 90 foot sitting wall. The patio furniture has been ordered (3 tables and chairs), 2 fire pits (propane which will be buried), umbrellas and all will match the existing furniture on the patio. We are looking forward to a November 1st completion. There has been no decision on an awning. We still need additional pledges to fund the entire project. It was suggested that Doug send an email blast to the Membership that the Board is in favor of this addition to the Club.

MEMBERSHIP: Sherry Baker. Membership is doing exceptionally well. We have 270 Equity Members, 9 Annual Members and 2 Corporate Members for a total of 281. A Survey was sent out to the summer members and 40 responded out of the 115 sent. Sherry reported on the results. 31% reported they may join in the next 6 months. Being totally private was a high priority. We have 9 out of our 10 Lifetime Memberships taken....which means we have only 1 Lifetime Membership left. There was a discussion led by Doug Slusser about the Members who are living outside of the United States borders. He has received inquiries about the status of their Membership. He will send a letter to them explaining their options if the borders opens or an option if the borders remain closed due to the COVID-19. These options are for this year of the COVID-19 ONLY.

GREENS: Pat Cangero. The Greens are in great shape. The roughs are a bit brutal. The oil leaks from the Equipment are being handled along with the drainage problems. Mowing heights will be adjusted for the Fall.

TENNIS: Rob Harkins. Lisa White, our new head tennis pro has been busy since her hiring developing new programs and events for our members. A highlight of our fall season will be a clinic for 24 players with noted professional doubles player Gigi Fernandez to be held here at Mission Valley courts. The Board was also made aware of the non-member events scheduled which will potentially include lunches in the clubhouse. A Junior after- school program was also introduced for discussion. The program would be run by Lisa and would involve 10 to 20 juniors. They would use the courts in the afternoon when little play is going on. There was also a discussion on the purchase and placement of an AED at the tennis courts. AED/CPR refresher training was identified as a need for the staff of the Club. Many groups including the local fire departments will do this free of charge. Rob Harkins is investigating the possibility of a tennis office with an ADA compliant restroom and small pro shop for the tennis facility. Currently, he is gathering information on costs, potential locations, and designs for the new office building. In the meantime there will be a small corner in the golf pro shop where some tennis merchandise will be sold. A Calendar of Events was given to the Board listing all of the events planned for fall 2020. This list was in the minutes provided for the Board.

HOUSE: Emily Jennings. No meeting was held. Looking forward to the opening in October. The Halloween Party is still in question due to the COVID-19. The Patio information will be given to the Committee.

NEW BUSINESS: The new directories are available. One to a Member and if any more are requested by the Member a \$10.00 fee will be assessed to cover the additional copy. The Nominating Committee is formed and will begin their search for candidates for the 2020-2021 Year.

No further business, the Meeting was adjourned at 4:05 P.M. The next Board Meeting is Monday, September 28th at 2:30 P.M. Eastern Time in the Board Room.

Respectfully submitted,
Peggy Ricklefs
Secretary