

MISSION VALLEY GOLF AND COUNTRY CLUB
MINUTES OF THE BOARD OF DIRECTORS MEETING
MONDAY, MAY 24, 2021

The Meeting was called to order by the President Jack Onofrio at 2:30 P.M. Eastern Time.

Members Present: President Jack Onofrio, Vice President Tom Grover, Treasurer Steve Day (by Phone), Secretary Peggy Ricklefs (by phone)

Members: Sherry Baker, Pat Cangero, Kelly Joe Drewery, Rob Harkins, Fred Binder (by phone)

Management: Doug Slusser

The Minutes of the previous meeting in April were approved by Kelly Jo Drewery and seconded By Tom Grover.

MANAGEMENT AND OPERATIONAL Report: Doug Slusser. April was another outstanding month for the Club generating \$129,308.00 of Net Operation Income, exceeding the budget by \$74,831.00. Golf and Membership revenues led the way. May is moving along well with daily revenues meeting budget even with the 6 days closed for maintenance so far. The bonus payments to the Department Heads will pressure month-end results. The value of the bonuses to the Management teams was overwhelmingly positive and greatly appreciated. The carpets are being cleaned and other maintenance projects being done on the closure days. Mr. Slusser stated we were successful with the mediation of one member dispute and the check has been received. The second similar mediation case looks good for a positive result. Maureen Tippell has resigned as of June 1, 2021 and a search for her replacement has begun. The position requirements will also include some accounting skills to help Wendy. This has been already included in the budget. There is no conclusion from the viewing of the vent stacks and pipes that may be the cause of the sewer gas smell at times in the Clubhouse. Mr. Slusser has not received the video and is contacting other plumbers for competitive pricing.

FINANCE: Steve Day. April exceeded budget by \$74,831.00 with optimism regarding continued favorable performance, as long as the Club continues to avoid operating interruptions related to COVID. May should be closer to budget amounts since the Club is entering the beginning of the summer period of lesser golfing activity. Mr. Day noted that May and year-end results will be affected by the payment of discretionary bonuses to the Club's management team which were approved by the Board. Further, during the course of the up-coming fiscal year periodic accounting accruals will be recorded to recognize the Board's intention to pay further management bonuses in the event the Club's ongoing financial performance exceeds expectations for the year. Mr. Day stated that we have to prioritize the projects such as sewer pipe, fire suppression and water supply systems as well as the Phase 2 paving project and these should be given to the Long Range Capital Planning Committee for consideration. Also included should be the reconstruction of the center island in the main parking lot as to removal of trees, trip hazards, drainage, etc.

LONG RANGE CAPITAL PLANNING: Tom Grover. 2 Capital Projects were completed in April: THE GCM fertigation system pump rebuild and the Spyker ERGO-Pro spreaders. Completion of the 1st phase of the paving project and the walking bridge were also finished. The Committee toured the kitchen and recommended the smoker/holder, reach in freezer, food mixer/food processor and vacuum sealer be replaced at a cost of \$20,000.00. The Committee approved to budget \$80,000.00 over last year's budget.

MEMBERSHIP: Sherry Baker. We have 322 Equity Members, 3 Corporate Members, 33 55 and under Members and 128 Social Members. 5 Equity Members have resigned along with 10 Social resignations. We have 25 Summer Members on the waiting list with the thought of adding more members to the summer program and 10 to 15 have responded positive. The annual dues letter went out to the Membership. We anticipate additional resignations or downgrades before the May 31st deadline for resignations. The Wait List Policy has been approved.

GREENS: Pat Cangero. The closing of the course for 4 days gave Dave Emmons time to catch up on many projects on the course. There are a lot of things going on but rain is badly needed. There will be more rakes in the bunkers and of a lighter weight. There was discussion of the parking lot median and this was referred to the Board for their input. Curfew will be applied on May 24th. Despite the lack of rainfall and the busy year, the course has held up nicely. The drier areas will be addressed with more irrigation heads and some irrigation re-positioning.

GOLF: Fred Binder. New score cards will be delivered in June with the new tees that were membership requested. The first new bag tags have been delivered and look great.

TENNIS: Rob Harkins. Lisa has initiated many new programs including the Nick Bolettieri clinic, Men's twilight doubles challenge, Tennis night out, POP tennis night out and Saturday round robin, Yoga for tennis classes, a love to learn tennis clinic for new members and mixed doubles on Sunday. This is in addition to the weekly play. Our courts are busy! The Court Devil scarifier has helped to break up those compacted area allowing water to penetrate the surface better and allow the HarTru to hold water better. On June 2nd there will be a tour of the Golf Course by Mr. Slusser and a dinner following. We are focusing on tennis and POP tennis for now with pickleball play delayed for the future.

HOUSE: Kelly Jo Drewery. Trivia is set for June 22nd with a limit of 96 players. A Buffet will be offered at a price of \$20.00. Bar stools will return after the carpet cleaning on May 24th. T.G.I.F. will begin on June 4th with drink specials and an appetizer offered. Mr. Foley has booked the entertainment for the five major events. Tilt mechanisms for the 7 existing patio umbrellas have been ordered.

NEW BUSINESS: Jack Onofrio. A discussion of the Food and Beverage minimums for next year was held. After much discussion a motion was made by Steve Day and seconded by Pat Cangero "to have no minimum requirement on Food and Beverage for the upcoming year as a test, with a review at the end of the year". This passed the Board unanimously. Pictures of the sail project for the Patio were seen. The cost seems high and there will be more bids to be had before committing to this purchase. The revised push carts renovated by Rob Harkins and Pat Cangero look great and more will be finished to complete the fleet.

With no further business, the meeting adjourned on a motion by Jack Onofrio and seconded by Tom Grover at 3:40 P.M. The next Board Meeting is scheduled for June 28th at 2:30 P.M. Eastern Time in the Board Room.

Respectfully submitted.
Peggy Ricklefs
Secretary