

MISSION VALLEY GOLF AND COUNTRY CLUB
MINUTES OF THE BOARD OF DIRECTORS MEETING

MONDAY APRIL 27, 2020

The Meeting was called to order by the President Jack Onfrio at 2:30 P.M. Eastern Time.

Members Present: President Jack Onfrio, Vice-President Emily Jennings (by phone), Treasurer Tom Grover and Secretary Peggy Ricklefs

Members: Pat Cangero, Rob Harkins, Sherry Baker, Steve Day, Fred Binder

Management: Doug Slusser

Before the Meeting commenced Mr. Peter Lueck spoke to the Board about the Summer Members and wanted to insure they would keep the social distancing and appropriate behavior. He then thanked the Board for their time and effort during this trying time.

The Minutes of the previous meeting were approved by Rob Harkins and seconded by Emily Jennings and passed unanimously.

MANAGEMENT AND OPERATIONAL REPORT: Doug Slusser. March was impacted by the Coronavirus and missed the budget by \$49,069.00. We still operated as a Golf Course and a "to go" dining establishment. Member rounds of golf exceeded budget. A "no guest" play policy was adopted. The dues line in March and April (Initiation Fees) were above expectations and carried the Month in revenue. The F&B (Food and Beverage) fell below budget due to loss of nearly all banquet business, cancellation of Club golf events including the Men's Invitational and the elimination of in- Club dining the last week of the month. The carpet in the Grill Room has been replaced. The quotes on the pressure cleaning are in for the cleaning of the building and pavers lining numerous walkways. May 11th will be doing the Chipco Choice treatment on the course to control mole crickets and our first greens aerification of the summer. The Golf Shop inventory is bloated with \$95,000.00 in merchandise the end of April. The cancellation of the Men's Invitational and numerous other Club golf events contributed to this situation. The date to use your Pro Shop credit from prizes has been waived. It was suggested that a 10% over cost should be given to the Members to clear out this Inventory. Masks should be given to the Pro Shop employees for their protection.

LONG RANGE CAPITAL SPENDING: Steve Day. No Meeting was held. The 3 large golf course irrigation pumps were rebuilt at a savings. They are good for 4 to 6 years. It was felt that there was no need for an extra pump as a back-up. There is a freeze on all non-essential capital spending.

MEMBERSHIP: Sherry Baker. There was no Meeting in April. We have 264 Equity Members. There are 100 Summer Members and a waiting list. There will be no capping at 100 this year and those on the waiting list will be called. Fred Binder made a motion "to up this year's Summer Membership at 125". Steve Day seconded the motion and it was carried unanimously. Resignations stand at 7 Equity Members with 2 moving to Social. The dues letter will be going out in a few weeks. There was a discussion on a Member leaving and wanting to return in a different level. A decision will be made according to the rules and by-laws of the Club.

GREENS: Pat Cangero. The rain and the warm weather has done great things for the Course along with the fertilizer applications. On some of the new equipment, shipment will be forthcoming. Some factories are closed due to the virus. The Course is fully staffed. The Magnation turbulation units are installed and this should also help with the Tennis Courts

GOLF: Fred Binder. No report.

TENNIS: Rob Harkins. No Meeting was held. Over the season our courts had become compacted with a mineral buildup on the surface. This was becoming a safety issue so Ritzman Tennis was hired to come in and scarify the courts and add more clay. That has been accomplished and the courts are back in good shape.

HOUSE: Emily Jennings. Held a Meeting on April 25th and another scheduled for July 1st. There are confirmed contracts for 6 of the events...Halloween, Crazy Christmas, New Year's Eve, Mardi Gras (a new event), Valentine's Day Dance and St Patrick's Day Party. The contracts state they can be canceled at any time for any reason with no penalties. There will be no Summer Programs.

FINANCIAL: Tom Grover. The projection for the loss of revenue for April, May and June in Guest Fees could be \$75,000.00. There will be no April guest play and maybe some in May and June. There was a discussion on how to move forward during the last months of this fiscal year. After the discussion Tom made a motion to

- “1. Suspend all food operations effective April 29th or MAY 1ST
2. Furlough 10 employees as of May 1, 2020
3. Seek a reduction in the monthly management fee paid to Pope
4. Reopen bar when permissible making modifications to accommodate compliance with social distancing standards
5. Golf Course maintenance operations to adhere to the current budget through June 30th (end of the fiscal year)
6. Communicate with all members immediately these modifications and propose establishing a fund through voluntary member contributions to help furloughed employees with their healthcare Insurance premiums”.

Fred Binder seconded the motion and it passed by the majority vote.

Tom continued that the implementation of the motion would result in a savings of approximately \$84,350.00 over the last 2 month of the fiscal year. A new A/C in the kitchen at a cost of \$17,500.00 will be deferred. It is anticipated that the suspension of the food operations will result in the loss of some Social Members. In addition, current dues levels and the need for a dues increase were discussed. Steve Day made a motion “to have a modest dues increase of 5% across the board”. Fred Binder seconded the motion and it was unanimously approved.

NEW BUSINESS: Jack Onofrio. A discussion on Family Guests came to the conclusion that if the guest is living in the house of the Member, the Guest can play the Course. The Reciprocal Program will be reviewed. The Patio Program will go back to the House Committee and be vetted by them for the future of the program. The idea was that it should be tabled until the fall and after the virus clears up.

With no further business, the Meeting adjourned at 5:00 P.M. The next Meeting is Monday, May 25th 2020 at 2:30 P.M. Eastern Time in the Board Room.

Respectfully submitted,
Peggy Ricklefs, Secretary