

MISSION VALLEY GOLF AND COUNTRY CLUB
MINUTES OF THE BOARD OF DIRECTORS MEETING
MONDAY, MARCH 29, 2021

The Meeting was called to order by the President Jack Onofrio at 2:30 P.M. Eastern Time.

Members Present: President Jack Onofrio, Vice-President Tom Grover, Treasurer Steve Day and Secretary Peggy Ricklefs

Members Present: Sherry Baker, Kelly Jo Drewery. Fred Binder (by phone).

Pat Cangero (absent), Rob Harkins (absent).

Management: Doug Slusser

The Minutes of the previous meeting were approved by Steve Day and seconded by Tom Grover and carried unanimously.

MANAGEMENT AND OPERATIONAL REPORT: Doug Slusser. February was a solid month financially for the Club generating \$78,280 of Net Operation Income. Multiple timing related expenditures, that had improved results in prior months, were recognized in February. March looks better. Member revenue, carts, and greens fees are up for the month with a positive of \$30,000.00 to \$40,000.00 over budget. The litigation against former members is proceeding with a hope of settling the matter before the preliminary hearing on April 7th. The plumbing work is scheduled for May 3rd thru May 5th for cleaning and sealing of the vent pipes and main sewer lines. This will coincide with the Phase 1 of the paving project. We will have a good indication of the pipe lines condition at this time. We will be having a wait-list for members. There has been 3 or 4 resignations to date. Members have until May 31st to send in their resignations for the next year.

FINANCE: Steve Day. Year- to- date we are ahead of budget by \$290,277.00. March should be near our budget. Mr. Slusser stated that the results for the remainder of the fiscal year should be near budget barring any changes in operations that could be Covid related. Mr. Slusser has completed the expenditures for next year's budget and is making assumptions of dues revenues and the level of resignations we will receive.

LONG RANGE CAPITAL PLANNING: Tom Grover. The Golf Cart Lease is up for renewal. The proposal is for an upgrade which include a lithium battery (5 year warranty), upgraded seating and weighs 300 pounds less and automatic parking brake. Savings will be recognized due to less time to charge between uses and reduced labor due to no watering of batteries. The Lease would be for 52 months and commence on September 2021. There was discussion on having GPS's in the carts. A "motion to have Mr. Slusser sign the Lease for the new carts" was made by Steve Day and seconded by Kelly Jo Drewery and unanimously carried by the Board. There was a request by Dave Emmons for backup and replacement cutting units and reels for our fairway, greens and tee mowers. The benefits would allow for better performance as far as a cut is concerned as well as extend the life of the mowers as the reels wear out sooner than the body and engine. The cost is approximately \$36,000.00. A "motion to approve the purchase" was made by Steve Day and seconded by Kelly Jo Drewery and unanimously carried by the Board.

MEMBERSHIP: Sherry Baker. We have 325 Members with full golfing privileges of which 322 are Equity Members and 3 are Corporate Members. We reached our goal!! 30 members 55 and under and 125 Social Members. We have 100 Summer Members with the tiered pricing system. Ms. Dawn Pentesco deserves a lot of credit in achieving these numbers. Member retention is the next goal. Mr. Slusser will prepare an e-mail blast to the Members sharing membership related information.

GREENS: Fred Binder gave the report for Pat Cangero. The turf is holding up well. The divot boxes will be installed. They are working on the high traffic areas. Sand has been added to the bottoms of the traps. The Course will be closed on Mondays starting May 3rd thru September for maintenance.

GOLF: Fred Binder. There was a discussion covering the new Golf Tags. They will be given to all Equity Members golfing, Lifetime Members and 55 and under Members. A "motion was made to purchase 750 tags at \$7.80 per tag and engraving the members name at an additional \$3.00 per tag". This motion was made by Tom Grover and seconded by Steve Day and unanimously carried the Board.

TENNIS: Rob Harkins. Mr. Doug Slusser gave the Tennis report. The 1st Friday play is booked. Pop Tennis has been a slow start but Lisa is still continuing with Saturday morning play. There was a discussion on the surface maintenance of the courts. Mr. Harkins is also involved with the golf pull carts. Mr. Slusser passed around a sample of the powder coating for the pull carts. The cost is \$130.00 per cart and \$100.00 for the wheel assembly for a total of \$230.00 per cart. A "motion to refurbish the existing carts with a cap of \$12,000.00" was made by Steve Day and seconded by Sherry Baker and approved unanimously by the Board.

HOUSE: Kelly Jo Drewery. The Servers station is complete. Contracts for the Fall Calendar are being considered with the condition that the contracts can be cancelled with no penalties if the venue does not happen due to the virus.

NEW BUSINESS: Dottie Kuhlman has been mentioned to be an Honorary Member. A "motion was made to make Dottie Kuhlman an Honorary Member of Mission Valley Golf and Country Club" by Tom Grover and seconded by Kelly Jo Drewery and passed unanimously by the Board.

With no further business, the meeting adjourned on a motion by Kelly Jo Drewery and seconded by Steve Day at 4:05 P.M. The next Board Meeting is scheduled for April 26, 2021 at 2:30 P.M. Eastern Time in the Board Room.

Respectfully submitted,
Peggy Ricklefs
Secretary