## MISSION VALLEY GOLF AND COUNTRY CLUB MINUTES OF THE BOARD OF DIRECTORS MEETING

MONDAY, JANUARY 25, 2021

The Meeting was called to order by the President Jack Onofrio at 2:30 P.M. Eastern Time.

Members Present: President Jack Onofrio, Vice-President Tom Grover, Treasurer Steve Day and Secretary Peggy Ricklefs.

Members: Sherry Baker, Fred Binder, Pat Cangero, Kelly Jo Drewery, Rob Harkins

Management: Doug Slusser

The Minutes of the previous meeting in December were approved by Tom Grover and seconded by Kelly Jo Drewery

MANAGEMENT AND OPERATIONAL REPORT: Doug Slusser. We had an outstanding December and January has continued with its successful financial results. We covered Membership quotas and Golf Revenues were extremely strong in December. Food and Beverages did not meet budget but expenses were controlled.

With no frost happening, we are turning the corner in regards to cold weather impact of Golf Course conditions. There was a discussion on the use of personal push golf carts and the problem of space availability. The decision was

to refer this to the Golf Committee for further review.

FINANCE: Steve Day. We are having a banner year start to 2021. We are keeping the day to day expenses under control. The outlook looks favorable. Summer golf is showing some interest. We are capping the number at 100 with a 3 tier system. The 1<sup>st</sup> 50 at the same rate, the next 25 at a higher rate and the next 25 at a premium rate. We would hope to convert 25 from this group. The paving will be starting in May.

LONG RANGE CAPITAL PLANNING: Tom Grover. Mr. Grover stated that the Committee is planning for long range reserves for a new roof, fire system, etc. We will begin by building up our reserves for the future expenses. The paving will go down to the base and correct the drainage problems. This project will begin in May and is fully funded. The asphalt will take four or five days to complete. The First Tee Patio bricks have been ordered along with sitting wall and the server's station.

MEMBERSHIP: Sherry Baker. We have 297 Equity Members, 3 Corporate Members and 22 55 and under Members along with 119 Social and Sport Members. The Winter promotion is still ongoing. Our Trial Members are a good source of new Equity Members. From the Summer Members we received 50 conversions. Our Winter Seasonal Memberships are down 30% due to the pandemic. The Committee is planning on calling all new Members who have joined since Dawn Pentesco started at Mission Valley (February 2020). They will be inquiring about their experiences and if the Committee can do anything for them to improve their Membership. Mr. Slusser discussed the status of the litigation ongoing with members in default with the by-laws. Membership Tee Times were discussed and it was decided that this should be referred to the Golf Committee.

GREENS: Pat Cangero. The Course is in good shape. Dave Emmons is redoing the divot boxes. Palm clearing is moving forward and the sandscape is being replenished. Overseeding is in the budget for next year. The Palms in the driveway may be replaced with newer palms. This approach is being

investigated. The existing palms are valuable and new palms could be a lower maintenance type. "Cart Path Only" signs will be posted with one on the front 9 and one on the back 9. Expansion of the Driving Range is being studied. In the mean-time rotation must be done correctly to maximize turf.

GOLF: Fred Binder. The Committee is trying to locate the "wheels on the path" signs for our Club. There was a proposal to replace the Club Bag tags with new metal ones. Brian Dahle is contacting vendors for samples. The Course will be rerated this summer with the longer tees. When the new cards are printed, there will be a new 3/4 Combo Tee and will eliminate the 7<sup>th</sup> Tee. It was agreed that we adopt a local rule allowing players to remove an embedded ball in the bunker face and place it at the bottom of the bunker.

TENNIS: Rob Harkins. Tennis has been very busy. We have 6 Ladies Teams and 1 Men's Team. We have picked up 11 new members. POP Tennis demonstrations have been going on. It is a form if tennis using the same scoring and can be played on our regular tennis courts. It is a replacement for pickleball.

HOUSE: Kelly Jo Drewery. The Tee Room Patio is progressing. We are checking the space available for more tables, fire pit, etc. The extra tip line on a bill is now split between the staff working that shift. New screen for the kitchen dumpster area will be replaced. The President's Dinner will be Friday, January 29<sup>th</sup>. Danny Foley will cancel all planned entertainment for January and February due to COVID Limitations.

No further business, the Meeting adjourned on a motion by Tom Grover and seconded by Steve Day at 4:05 P.M. The next Board Meeting is scheduled for March 1, 2021 P.M. Eastern Time in the Board Room.

Respectfully submitted, Peggy Ricklefs Secretary