MISSION VALLEY GOLF AND COUNTRY CLUB MINUTES OF THE BOARD OF DIRECTORS MEETING TUESDAY, JULY 6, 2021

The Meeting was called to order by the President Jack Onofrio at 2:30 P.M. Eastern Time. Members President: President Jack Onofrio, Vice President Tom Grover, Treasurer Steve Day (by phone) Secretary Peggy Ricklefs (by phone)

Members: Sherry Baker, Pat Cangero, Kelly Jo Drewery, Rob Hawkins, Fred Binder (by phone)

Management: Doug Slusser GUEST: Robert Harrison

The minutes of the previous meeting in May were approved by Tom Grover and seconded by Rob Harkins and unanimously passed.

MANAGEMENT AND OPERATIONAL: Doug Slusser. May was another financially solid month for the Club. A one-time exceptional expense, bonuses paid to department heads, impacted results for the month. Membership revenue led the way. Expenses were controlled, net the bonuses. Several routine maintenance items were addressed during the month. June is similar to May.

Outside electrical wiring problems were addressed. 2020-2021 was the Club's best year financially in more than a decade.

Initiation fees and strong rounds played were the major contributors. There was a problem with the A/C in the Business Office. There was a baffle that failed and we found a thermostat in the air duct. Having the problem fixed may solve the humidity situation in the clubhouse. Sewer scan scope will be done on Monday. Sleeving is not an option for us. Retention bonuses were paid to F & B team members the end of June. They received \$100.00 to \$400.00 bonuses for staying on as employees, with good attendance as a part of staff attraction and retention efforts. This added \$2,400.00 to the last payroll of the month of June.

GREENS: Pat Cangero. Mr. Cangero handed out pictures of the driving range plans and a discussion ensued about the size and the expansion needed. It was decided that a professional should look at the plans and it was referred to the Long Range Capital Planning Committee. Ball washers on the Course need to be replaced. Six will be purchased and placed next to the six coolers. There is no need for ball washers on every hole, since the cost of one ball washer is \$385.00. Course bathrooms need to be upgraded with new fixtures and paint. Having the course closed one day a week has helped a lot in the maintenance of the course. There was a discussion on the number of pieces of equipment needed to be replaced or purchased for maintenance amounting to about \$218,000.00. This equipment could save time and labor but the lease costs need to be addressed. The request will be going to the Long Range Capital Planning Committee. Mr. Harkins reported on the shade covers for the Players Patio. Discussion was had on the Bungalow style at a cost of about \$45,000.00 + installation. The material is the sunbrella type and in various colors.

LONG RANGE CAPITAL PLANNING: Tom Grover reported for Steve Day. The fiscal year is over and all 2020-2021 projects are near completion. Global Sanchez submitted a proposal to perform a sprinkler/fresh water engineering study for \$22,000.00. The proposal was approved by the Committee. The Committee recommended that operating monies of approximately \$244,000.00 be transferred to the capital account which brings the capital account reserve balance to approximately \$430,000.00 as of June 30, 2021.

FINANCE: Tom Grover. May was a strong month. We are on track for June to also be a strong month. We are about \$350,000.00 to \$375,000.00 ahead of budget. A motion was made by Tom Grover "to transfer \$244,000.00 from operations to the capital cash account as of June 30, 2021 bringing the capital reserve amount to \$430,000.00." This was seconded by Kelly Jo Drewery and passed unanimously.

MEMBERSHIP: Sherry Baker. Membership stands at 325 members with 321 Equity and 4 Corporate. We have 32 55 and under, 124 Social and 8 on the Equity waiting list. There are 116 Summer members. As of July 9th we have the Friday Night 9 and Dine. It starts at 4:30 to 5:00 P.M. every other Friday and dinner reservations are required. There is no format and includes couples and singles. You sign up in the Pro Shop.

GOLF: Fred Binder. An announcement will be made that the course rating is in the computer. We should also update the pictures of the golf course and the clubhouse in our advertising.

TENNIS: Rob Harkins. The recently held Nick Bolettieri clinic was a big success with the club receiving positive feedback from the community. The 1st yoga for tennis was held with 12 attendees. We are having our 1st Championship Wimbeldon Breakfast with tennis and croquet. The refurbished carts by Rob Harkins and Pat Cangero look great and many thanks to both of them.

HOUSE: Kelly Jo Drewery. Our 1st Trivia was a success. The Fourth of July party was also a great success. The tilt mechanism has been installed in all of the patio umbrellas.

NEW BUSINESS: Jack Onofrio. There was discussion on the side parking lot design. The center trees may have to come down and palm trees put in their place. Pavers will be needed for pass-thru walking. Further discussion will be needed before the paving phase is ready for completion.

With no further business, the meeting adjourned on a motion by Jack Onofrio and seconded by Tom Grover and unanimously carried at 3:50 P.M. The next Board Meeting is scheduled for August 30, 2021 at 2:30 P.M. Eastern Time in the Board Room.

Respectfully submitted, Peggy Ricklefs Secretary