

MISSION VALLEY GOLF AND COUNTRY CLUB

MINUTES OF THE BOARD OF DIRECTORS MEETING MONDAY, OCTOBER 26, 2020

The Meeting was called to order by the President Jack Onofrio at 2:30 P.M. Eastern Time.

Members Present: President Jack Onofrio, Vice President Emily Jennings, Treasurer Tom Grover, Secretary Peggy Ricklefs

Members: Sherry Baker, Pat Cangero, Rob Harkins, Fred Binder, Steve Day (Absent)

Management: Doug Slusser

Before the Meeting began, Doug Slusser introduced the new Head Chef Sander Bergstrom to the Board. He gave a brief history of his work life and positions he has held. He was warmly received by the Board and accepted into the Mission Valley Family.

A motion to accept the minutes of the previous meeting in September was made by Tom Grover and seconded by Pat Cangero and unanimously carried.

MANAGEMENT AND OPERATIONAL REPORT: Doug Slusser. September was an outstanding month financially for the Club. We are anticipating the same for October. Total Revenue exceeded budget by \$51,517.00. Membership and Golf Revenues continued to be strong. We are continuing to attract new Annual Members and their Initiation Fees. We are still being challenged with the pandemic. There are requests for parties by the Members. The Club can hold 100 people but only 60 in Dining Room. There will be no buffets at this time. Thanksgiving presents a problem. We will only have Dining Room Service and no take outs and staggered seatings. Reservations will be required. There will be 3 or 4 selections. Masks will be required. There was a discussion on the use of the golf carts. Can we go 2 in a cart and what precautions should be taken. With the unseasonably hot weather, the walkers are using carts. The Course is seeing heavier cart traffic at this time. No decision was made. Doug will send out an email to the membership with any decisions decided upon.

FINANCE: Tom Grover. We had an outstanding September. All departments exceeded budget for the month. Golf rounds again were significantly higher than budgeted which resulted in cart revenues beating budget by \$22,060.00. The continued attraction of new members resulted in \$14,500.00 of Initiation Fee revenue.

LONG RANGE CAPITAL PLANNING: Steve Day's Report presented by Tom Grover. The Dakota 440 Model Electric Top Dresser has been a tremendous upgrade and has saved time and reduced labor. The 6 Ton Air Conditioner for the kitchen will be replaced at a cost of \$12,760.00 including a warranty contract. There is a 4 Phase plan in effect for the repaving of the Club at a cost of \$180,000.00. PHASE 1 will include the front of the Club. This will include the path from the parking lot from the bag drop off to the areas in front of the Club from the 1st tee to the 10th tee. This is a cost of \$45,000.00. We hope to have the first phase accomplished by spring of 2021. The Patio is nearly completed and will be ready for use during the first week of November.

MEMBERSHIP: Sherry Baker. We have 294 Memberships. 275... Equity. 16... Annual. 3... Corporate. Social Members are 107. There was a 30% conversion from the Summer Program. We will keep the Summer Program in place for next year and at the same price level. This is a very good source of new

members. The Tennis Program will now include a member to be on the Membership Committee in the person of Amy Iverson.

GREENS: Pat Cangero. There was a discussion on the possibility of a ranger or someone to assist players on proper golf course etiquette. No decision was made and Doug will continue to discuss this with the golf Pro and inform the membership if here is any decision made. It was suggested that from May 1st to October 15th maybe the course should be closed on Mondays for maintenance. A discussion ensued and the decision was to refer to the Finance Committee. Aerification of the tees and fairways will be completed the first week of November.

GOLF: Fred Binder. New bag stands are being ordered and will be installed as soon as they arrive.

TENNIS: Rob Harkins. The Gigi Hernandez Clinic has been sold out and has been moved to November 20th. The new members group of 3.0 ladies has caught on and they are now playing multiple times a week. The Saturday morning Cardio Tennis has been well attended. The new AED has been installed at the courts.

HOUSE: Emily Jennings. The entertainment for the winter has been set and contracts are in place. The contracts can be cancelled without penalty if need be. A request for a lighter or bar menu to be available after late afternoon tennis meets will be made by the chair.

NEW BUSINESS: Jack Onofrio. The Annual Meeting is to be held on Monday, November 16th at 5:00 P.M. In the Club House. Only 60 Equity Members will be in attendance. The Zoom and Conference Phone will be set up. Questions will submitted and answered accordingly.

There will be no November Meeting.

With no further business, a motion was made to adjourn by Jack Onofrio and seconded by Fred Binder and passed unanimously. We adjourned at 4:08 P.M.

Respectfully submitted,

Peggy Ricklefs
Secretary