

Mission Valley Golf and Country Club

Board of Directors Meeting

April 25, 2024

Attendees: Pat Cangero, Kelly Jo Drewery, Rob Harkins, Cheryl Hornberger, Hilda Lyon, Joe Polino, Dave Richardson, Kurt Sangmeister, Matt Brower.

Administration: Doug Slusser.

Meeting was called to order at 2:30pm.

Minutes from March BOD Meeting Approved: **Motion: Kurt Sangmeister, Second: Cheryl Hornberger, Approved: All**

Management Review: Doug Slusser

March financial performance was very good with a record number of rounds played and early indications for April look good as well. The improved weather helped boost golf rounds and Food and Beverage performance was also strong.

The old cart barn alarm system died primarily due to rodents chewing on its wires. A new wireless alarm system was purchased (\$1,200 as an expense item) and successfully installed.

The BOD authorized Doug to gather more information on a request by Diamond Communications to lease an area on our property to place a cell tower.

Finance Review: Dave Richardson

The Finance Committee met on April 22nd.

Dave Richardson made a motion that the Capital Budget for FY25 that was presented at last month's BOD meeting be approved. Hilda Lyon seconded the motion and all BOD members approved.

The Operating Budget for FY25 anticipates approximately \$200K in revenue reductions from actions the BOD took to reduce tee time congestion during next peak season. We also anticipate approximately \$400K in increased expenses, primarily in labor and insurance costs. As a result, the FY25 Operating Budget assumes a 10% dues increase for most membership categories, modest increases in golf cart and walking cart fees in FY25, and increased Guest Fees between January 15th and April 15th next year.

Joe Polino made a motion to approve the FY25 Operating Budget recommended by the Finance Committee with a provision of up to \$25K of adjustments based on additional cost information we may gather between now and the end of FY24. Kelly Jo Drewery Seconded the motion and all BOD members approved.

Long Range Planning: Hilda Lyon

The LRPC Meeting was held on April 22, 2024.

The preliminary report on the status of our clubhouse facility made by Karins Engineering indicating that the building was performing as intended and was built to code at the time of the construction.

We are awaiting one more bid to install the municipal water line from the street to the clubhouse. Current bids range from \$120K - \$350K.

The Pump House project is complete and the entire \$300K cost was covered by CARA funds.

Membership: Cheryl Hornberger

Membership Committee meeting was held on April 11, 2024.

321 Equity Members, 4 Corporate Members, 55 55 and Under Members, 142 Social with Sport Members, and 45 Social Members.

Wait Lists for Equity and 55 and Under Wait Lists are currently frozen.

Winter Seasonal Memberships previously sold for April will be honored. These Memberships will not be offered in FY25.

The membership committee proposed four changes to our current membership policies:

1. Increase the number of Premium Summer Memberships to be sold from 75 to 100. **Motion to approve by Joe Polino, seconded by Kelly Jo Drewery and approved by all.**
2. Unfreeze the 55 and Under Wait List. **BOD decided to defer action on this as we consider strategic alternatives.**
3. Change advance access to tee sheet to 14 days for Equity Members, 10 days for 55 and Under Members, and 7 days for all others. An identical motion was made by the Golf Committee in its April meeting. **Rob Harkins made a motion to approve the change, Kelly Jo Drewery Seconded and all approved.**
4. Set a new cap of the Equity Wait List of 100. **Joe Polino motion to approve, Kelly Jo Drewery seconded, approved by all.**

Greens Committee: Kurt Sangmeister

There was no Greens Committee Meeting in April due to scheduling conflicts.

Overall course conditions are holding up well.

The County has planted trees on the North (county) side of the Legacy Trail. We will see how these look as they mature before deciding on additional plantings on our side of the new fencing.

Golf Committee: Joe Polino and Matt Brower

Golf Committee Meeting was held on April 9, 2024

Joe Polino introduced Matt Brower as the incoming chairperson of the Golf Committee as Joe moves to the Tennis Committee.

The Golf Committee approved changes to the FY25 Guest Fees between January 15 and April 15, 2025. Those new rates have been incorporated into our FY25 Operating Budget.

The Committee considered additional limitations to guest privileges for Social with Sport members but decided against any action at this time.

The Committee considered changing Group Play tee sheet pairing submission deadline from 3 days in advance of play to 5 days in advance of play in order to make unused Group Play tee times available to our general membership sooner. This action was tabled for future discussion.

House Committee: Kelly Jo Drewery

Committee meeting was held on April 17, 2024.

Valley Voices event went well with over 100 reservations.

Venice High School has a "Bright Futures" program with students seeking internships, some in golf related activities. The House Committee will evaluate if this program can productively apply to Mission Valley.

The major events schedule for FY25 is set with dates established for Halloween Party, Crazy Christmas, New Years, Valentines, St. Patrick's Day and Easter.

Tennis Committee: Rob Harkins/Joe Polino

Tennis Committee meeting was held April 15, 2024.

A dinner was held this week celebrating a successful year for tennis at Mission Valley and was very well attended. The fundraising drawing was held for some donated Ping Golf Equipment and Jennifer Roths was the winner.

The fundraising among the Tennis Community and supported by the Golf Community resulted in nearly \$80,000 being raised for the construction of the 5th tennis court which will occur in August and September this year.

There was some push back among our tennis members for our new policy of not allowing outside teaching professional access to Mission Valley facilities to offer golf or tennis instruction to our members. We invited some of the concerned members to our committee meeting to express their views, but we ultimately decided to support the club's policy in order to protect the interests of our in-house staff of teaching professionals.

Rob introduced Joe Polino as the incoming chairperson for the Tennis Committee.

Adjourn: **Motion by Kelly Jo Drewery, second by Cheryl Hornberger, Approved: All**

Next Meeting: Date and Time to be determined.