

# Mission Valley Golf and Country Club

## Board of Directors Meeting

February 26, 2024

Attendees: Pat Cangero, Kelly Jo Drewery, Rob Harkins, Cheryl Hornberger, Hilda Lyon, Joe Polino, Dave Richardson, Kurt Sangmeister. By phone: Steve Day.  
Administration: Doug Slusser.

Meeting was called to order at 2:30pm.

Minutes from January BOD Meeting Approved: Motion: Kurt Sangmeister, Second: Kelly Jo Drewery, Approved: All

### Management Review: Doug Slusser

January financial performance was solid, beating budget by \$17K despite some bad weather. Food and Beverage was strong for the month. February has had a strong last 10 days and we should make budget for the month.

We were able to take advantage of some favorable contractor pricing in clearing some pepper trees from the area adjacent to the tennis courts. The work done will be complementary to the effort to build a 5<sup>th</sup> tennis court (which we will discuss in more detail later).

New doors to the pro shop are being installed today and new railings are scheduled for March 4<sup>th</sup>.

We have some challenges with our HR service provider over a workman's comp issue. We are unhappy with the support being provided by Applied Business Solutions and are hopefully for some improvement, but our current level of service is not up to our standards.

A member claimed that a maintenance employee caused scratches to her car in the parking lot. Doug investigated and determined the claim was without merit. The Board supports Doug's handling of the situation.

### Finance Review: Dave Richardson

There was no Finance Committee meeting in February, but Dave has done some preliminary work on determining the financial impact of the Tee Time Availability alternatives being considered by the BOD (more on this later).

Long Range Planning: Hilda Lyon

LRCP Meeting was held on February 19, 2024.

New maintenance equipment will be leased as each item becomes available given the severe production problems our supplier has experienced.

Three bids are in hand for the installation of the municipal water line to the clubhouse. We are expecting at least two others from contractors who we anticipate will be most competitive.

An RCE was approved to move \$20K in FY26 capital funds allocated to tennis into FY25 to accommodate the potential 5<sup>th</sup> tennis court.

Membership: Cheryl Hornberger

Membership Committee meeting was held on February 8, 2024.

321 Equity Members, 4 Corporate Members, 55 55 and Under Members, 239 Social with Sport.

4 Winter Seasonal memberships were sold for February.

Greens Committee: Kurt Sangmeister

Greens Committee Meeting was held on February 23, 2024

Course conditions in very good shape overall. Sarasota County will be planting 65-75 plants and trees along the fence line between holes 4 and 6. Once we see the impact of what the county is doing, we will decide what plantings will be needed for our side of the fence.

The beetle infestation attacking our pine trees has no effective preventative treatment. When we have an adequate number of cut trees to justify the expense, we will rent a stump grinder to clear the stumps.

A Tree Replacement Program has been established and the location, type and placement of trees needed to complement our golf course has been created following consultation with Fazio Golf. We have received pricing from Artistree of \$32K to complete the full program. The Greens Committee will continue to work on this program to decide on our best approach going forward.

Golf Committee: Joe Polino

Golf Committee Meeting was held on February 20, 2024

The Golf Committee meeting was focused on two key issues: the lack of tee time availability during our current peak season and the impact of member-controlled group play in terms of

both tee time availability and equitable access to tee times for all MVCC Equity Members. Both items will be discussed later in these minutes.

House Committee: Kelly Jo Drewery

Committee meeting was held on February 21, 2024.

The President's Dinner, Caddyshack Party and Valentines Dinner were all well attended.

A Bulletin Board for members to buy or sell used golf related items is being investigated using Clubster as a platform.

Highwaymen Art Show will be deferred until next year.

An effort is underway to create a MVCC singing group "Valley Voices".

Tennis Committee: Rob Harkins

Tennis Committee meeting was held February 12, 2024

With approval of moving \$20K in FY26 tennis capital funds into FY25, we are now planning to build a 5<sup>th</sup> tennis court this fall. Moving forward is based on the understanding that the tennis community will (active MVCC tennis players) will contribute \$55K towards the anticipated cost of the project. Previous donation pledges made by the tennis community totaled over \$47K but now we have to turn those pledges into actual donations.

To complement the donation effort, the tennis committee is currently running a raffle where a new Ping driver, putter and cart bag will be awarded to the raffle winner. 200 tickets will be made available and the cost will be \$100 per ticket. If we are able to sell all 200 tickets, \$20K will be raised to supplement the funding of the 5<sup>th</sup> court project.

We have received an updated quote from Ritzman Courts that indicates that our overall project cost may be a little less than originally planned.

New Business:

An extensive discussion was held regarding potential actions that we may be able to take to reduce the lack of availability of tee times for our Equity Members during our peak winter months.

A motion was made by Hilda Lyon to immediately place on hold all new additions to our Equity Wait List and our 55 and Under Wait List and to sell no additional Winter Seasonal Memberships beyond what we have already sold in February and April. The motion was seconded by Joe Polino and approved by All.

In addition, the following issues were referred to these respective committees for further consideration and recommendations:

Finance: Assess the financial impact of potential changes we discussed to our Equity Wait List and 55 and Under Programs. Recommend opportunities for replacing potential lost revenue resulting from any additional changes we may approve.

Membership: Consider capping our Social with Sport Memberships (both for those on our Equity Wait List and those that aren't). Consider the overall impact to MVCC should we decide to phase out the 55 and Under program over time.

Golf Committee: Recommend changes to our current member-controlled Group Tee Times to improve overall tee time availability and ensuring fair access to tee times for all MVCC Equity Members. Recommend changes to Tee Sheet access by category of membership for next season that allows premium access to Equity Members over other membership categories.

Adjourn: Motion by Kurt Sangmeister, Second by Kelly Jo Drewery, Approved: All

Next Meeting: March 25,2024 at 2:30pm